



LUBE STOCKIST/ DISTRIBUTOR MANAGEMENT SYSTEM





eLDMS been specially designed for the Lubricant stockiest and distributor who want ease of management of all their Operational, Accounting, Logistic & Delivery, Field Force on his finger tips with proper utilisation of Current & Advance Technology revolution.

After in-depth study and analysis of the Indian lubrication industry business trends, Bbnisys has developed this IT Solution under The guidance of Mr Sajal Agarwal, Industry expert with 25+ year long Sales and Marketing experience covering all aspects of this lubrication business.

OBJECTIVE

The main objective for creating this IT Solution specially for the Lubricants Stockists and Distributors was to bring in ease of working and to integrate all their business activities like Billing, Purchases, Staff inventory, Field Force Management, Monthly, Quarterly, Half Yearly & Annual Target Vs Achievements, Various Primary, Secondary & tertiary Discount & Incentive, in Depth analysis of Primary & Secondary Sales, Logistics with PJP & Beat wise delivery vehicle management and very specific Reports & MIS which will help to increase your business profitability and cut down of the business operational losses and leakages.

LATEST TECHNOLOGY

eLDMS is a Latest Microsoft .Net Technology & Microsoft SQL Server 2014 based Web application with strong capabilities to connect to ERP/SCM/CRM systems. It is available in SaaS and On-Premise deployment model with strong database security features.

Workflow & Key Modules of eLDMS

MODULES

- Administration
- Discount/Schemes & Incentives
- Employees & HR
- Stock and Inventories
- Accounting
- Logistics
- MIS/Reports

ADDITIONAL FEATURES

- Field Force Management
- Mechanics Loyalty Program Management
- Beat Route & Pre Journey **Planning**
- Primary Secondary Channel Wise Sales Management
- Primary Secondary Channel Wise Discount / Scheme & Incentive Management
- Comprehensive Financial **Accounting Management**
- Perfect and faster Various claim processing
- Minuet Level Inventory Checks &
- **GST Related All Returns Reports** Available





Management





GST Compliant





Sales Management





KEY FEATURES AT A GLANCE

- 1. Various Secondary, Tertiary, Mechanics Master and Universal List
- 2. Strong User authentication and authorised processes like user profiles roles and privileges
- 3. Effective Management of Primary, Secondary & Tertiary Sales Discount/Schemes and Incentives Management.
- 4. Closely Monitoring of Channel wise, beat wise, product wise, pack wise Primary and Secondary Sales.
- 5. Better Management of Various Promotional Schemes and his specific reporting.
- 6. Optimal Management of Stock and Inventories by way of FIFO methodology and live view of current stock from anywhere & anytime manner.
- 7. Review of Market Potential Report.
- 8. Individual Customer Wise Product Wise, Pack Wise, Amount Wise, Month Wise sales performance tracking.
- 9. Comprehensive Attendance Management System with Salary Processing in detail.
- 10. Smart and flaw less Customer outstanding management system which will give close monitoring of fund/cash flow for smooth operation of Stockist/ Distributors.
- 11. Simpler & effective Claim processing in accordance with principle norms.
- 12. Effective Utilisation of Delivery Vehicles with Pre Journey Plan.
- 13. Very Effective MIS / Reports which will give single click of your desired query answer.
- 14. Simplified Indenting process for indent to principle.
- 15. Very Fast /Speedy & Small User Interface Application which will cut down the time for various transection entries in the system.
- 16. Effective Management of Product Pricing with HSN Code.
- 17. Big Data Export & Import Facility.
- 18. Effective GST implementation without any hurdle & posses.

UPCOMING & NEW FEATURES AT A GLANCE

- 1. Very Smart & Effective Mobile App for Android Phones.
- 2. Dynamic Reporting Tool which will enable user to make change and save any of the report as per his requirement.
- 3. Many Branches, Other Business Like Tyre, Battery, spare parts business will also manage with Premium subscription model





HARDWARE REQUIREMENTS

eLDMS © Application operates on computers running Intel or compatible processors.

The processors must be running at a minimum of Intel i3 2 GHZ with 4 GB RAM & 500 GB Hard Drive

OPERATING SYSTEMS

eLDMS © Application operates on Windows 7, Windows 10

SOFTWARE REQUIREMENTS

The eLDMS © Application requirements have to be met before attempting On Premises installation

Microsoft .NET Framework 4.6.2, Microsoft SQL Server 2014 Express Edition, Internet Explorer 10

PLATFORM

Cloud Ready Like Google, Amazon and Azure

SaaS & On Premises Both Model is available

BUSINESS PARTNER DETAILS

CONTACT DETAILS

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